

Financial Results for FY2013 Third Quarter Ended December 31, 2012

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Notes: 1. In this presentation, "FY2013" refers to the year ended March 31, 2013.
2. The results and forecast presented on these materials are all consolidated basis except as otherwise noted.

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Highlights

FY2013 Q3 (October-December) Results

- Sales increased drastically by Devices' contribution and operating profit returned to the black.
 - Devices: Full-scale production at Himeji Factory. Volume for the new process (photolithography) increased and profitability improvement progressed. Demand for game consoles were also progressed steadily.
 - Industrial Materials: Demand for notebook PCs slowed down and for mobile phones remained sluggish.

FY2013 Q4 (January-March) Forecast

- While the revision for exchange rate become a plus factor, Devices' up-front expenditure incurred.
 - Devices: Enhance the capacity at Himeji Factory (30% increase) and launch vertically to respond to strong demand.
Expand the photolithography process to Kaga Factory.
Demand for game consoles sluggish.
 - Industrial Materials: Demand for notebook PCs and mobile phones sluggish.

FY2014 Forecast

- Devices will be a driver for sales and profit improvement and turning into black in full year of FY2014 is in sight.
- Enhance commercializing the new technologies and products by reorganization of business portfolio.

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FY2013 Q3 (accumulated)

Industrial Materials and Devices: Profit-loss improved

FY2013 Q3 accumulated (April-December) results

(Millions of Yen)

	FY2012 Q3 Result	FY2013 Q3 Result	YoY
Net Sales	63,415	64,367	+1.5%
Operating Income	-6,665	-5,033	—
OPM	-10.5%	-7.8%	+2.7pt
Ordinary Income	-6,861	-4,272	—
Net Income	-22,176	-4,869	—
Net Sales by Business Segments			
Industrial Materials	29,334	21,172	-27.8%
Devices	20,507	29,434	+43.5%
Information and Communication and Others	13,572	13,760	+1.4%
Operating Income by Business Segments			
Industrial Materials	-111	230	—
Devices	-2,701	-1,213	—
Information and Communication and Others	136	212	+55.9%
Administration and R&D	-3,988	-4,264	—

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FY2013 Q3 Devices led sales increasing and operating income returned to the black

FY2013 Q3 (October-December) results

(Millions of Yen)

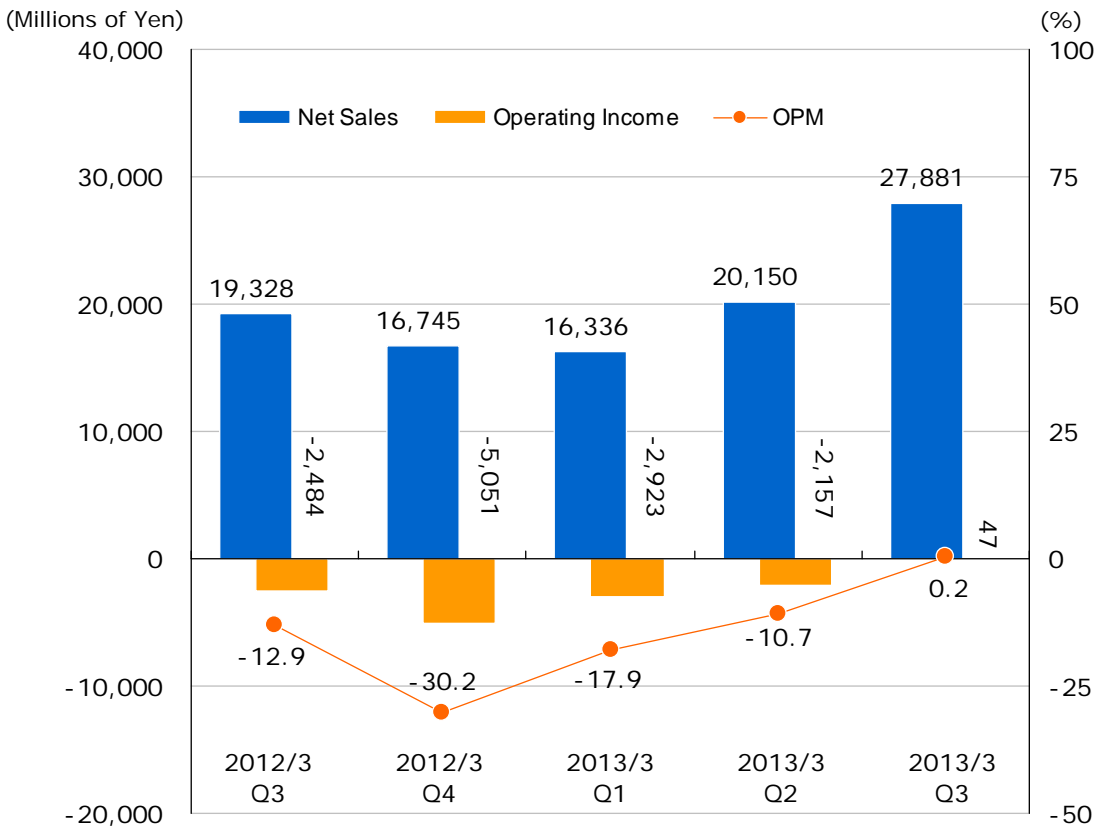
	FY2012 Q3 Results	FY2013 Q2 Results	FY2013 Q3 Results	YoY (vs. FY2012 Q3)	QoQ (vs. FY2013 Q2)
Net Sales	19,328	20,150	27,881	+44.3%	+38.4%
Operating Income	-2,484	-2,157	47	—	—
OPM	-12.9%	-10.7%	0.2%	+13.1pt	+10.9pt
Ordinary Income	-2,053	-2,566	1,598	—	—
Net Income	-2,573	-2,836	1,451	—	—
Net Sales by Business Segments					
Industrial Materials	8,377	7,134	6,269	-25.2%	-12.1%
Devices	6,022	8,667	16,466	+173.4%	+90.0%
Information and Communication and Others	4,929	4,350	5,146	+4.4%	+18.3%
Operating Income by Business Segments					
Industrial Materials	-1	345	-100	—	—
Devices	-1,260	-1,139	1,564	—	—
Information and Communication and Others	122	20	183	+50.0%	+815.0%
Administration and R&D	-1,345	-1,384	-1,602	—	—

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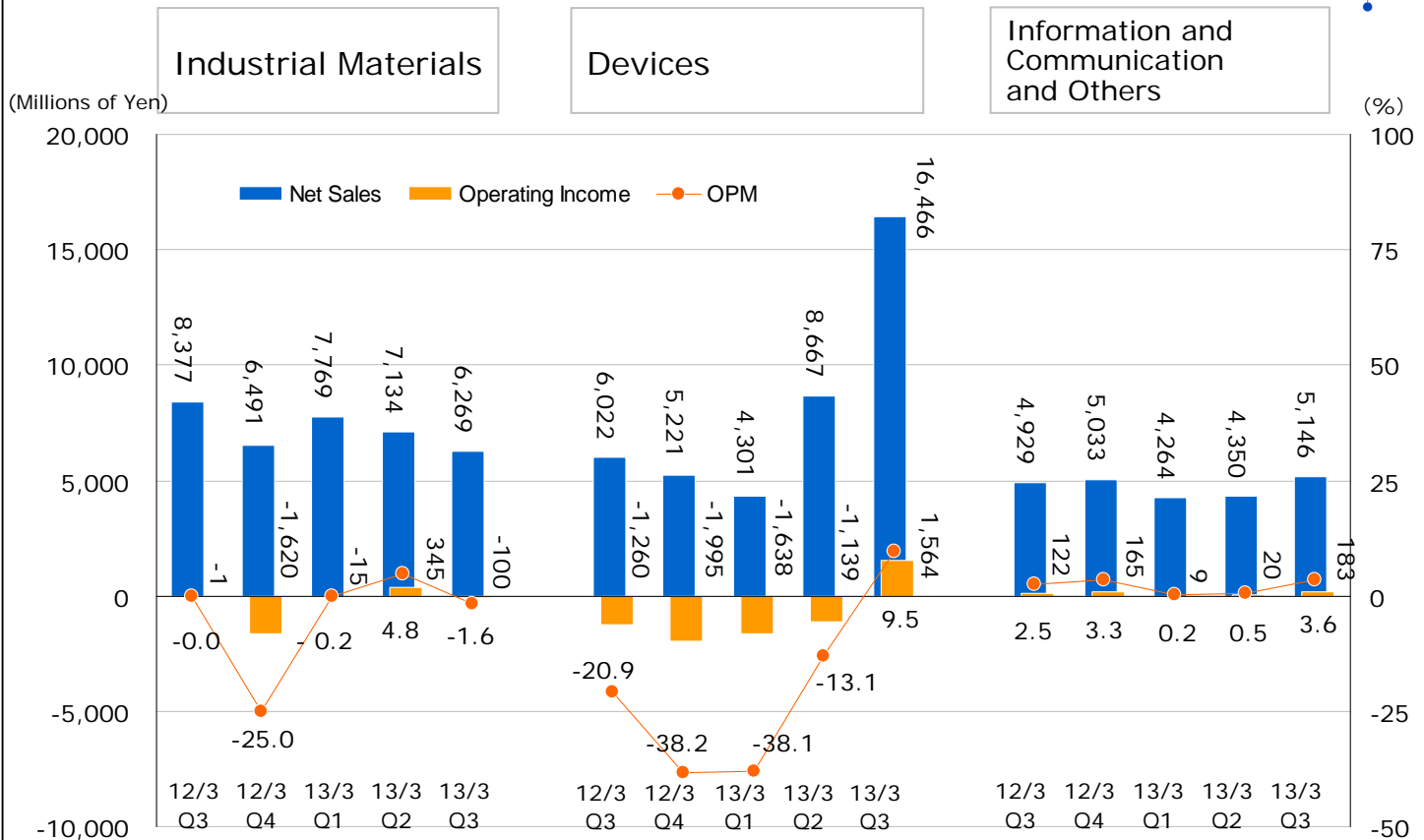
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Quarterly Trend (Corporate)



Quarterly Trend (by business segment)



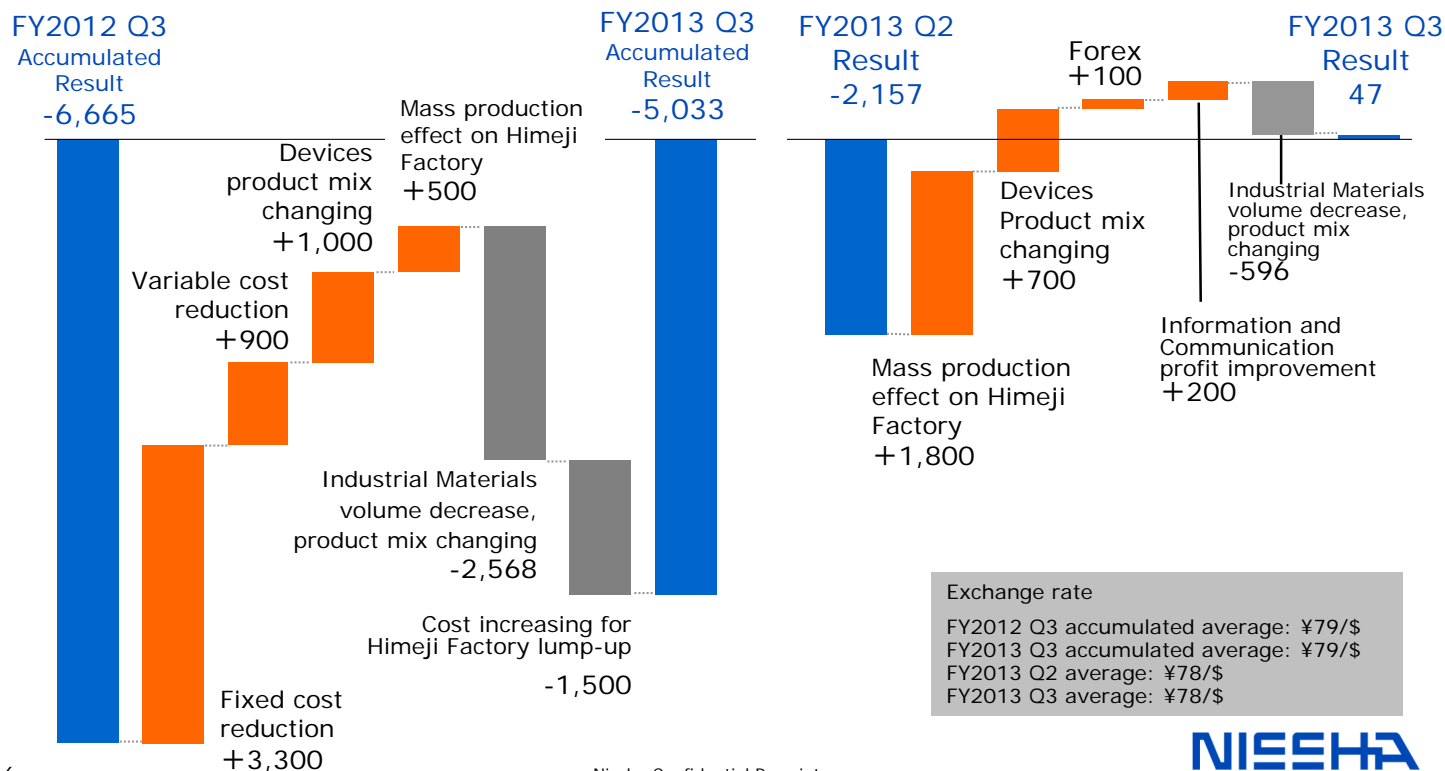
Operating Income Analysis

Trend Meets Technology

(Millions of Yen)

YoY (FY2012 Q3 accumulated → FY2013 Q3 accumulated)

QoQ (FY2013 Q2 → FY2013 Q3)



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FY2013 Forecast

Revised reviewing the assumed exchange rate

Trend Meets Technology

FY2013 Forecast

(Millions of Yen)

	FY2012 Result	FY2013 Previous forecast (released on Nov. 9, 2012)	FY2013 Revised Forecast (released on Feb. 8, 2013)	YoY	vs. previous forecast
Net Sales	80,160	85,000	86,500	+7.9%	+1.8%
Operating Income	-11,716	-9,400	-8,400	—	—
OPM	-14.6%	-11.1%	-9.7%	+4.9pt	+1.4pt
Ordinary Income	-11,320	-10,200	-7,000	—	—
Net Income	-28,684	-11,400	-7,800	—	—
Net Sales by Business Segments					
Industrial Materials	35,825	25,000	25,000	-30.2%	±0.0%
Devices	25,728	41,500	43,000	+67.1%	+3.6%
Information and Communication and Others	18,605	18,500	18,500	-0.6%	±0.0%

● Deficit reduced on operating income, ordinary income and net income.

● Assumed exchange rate: previous ¥77/\$ ⇒ revised ¥85/\$

● Net sales for Devices revised

● Forecast for Industrial Materials remained as volume decreased for notebook PCs, despite the effect of the weaker yen.

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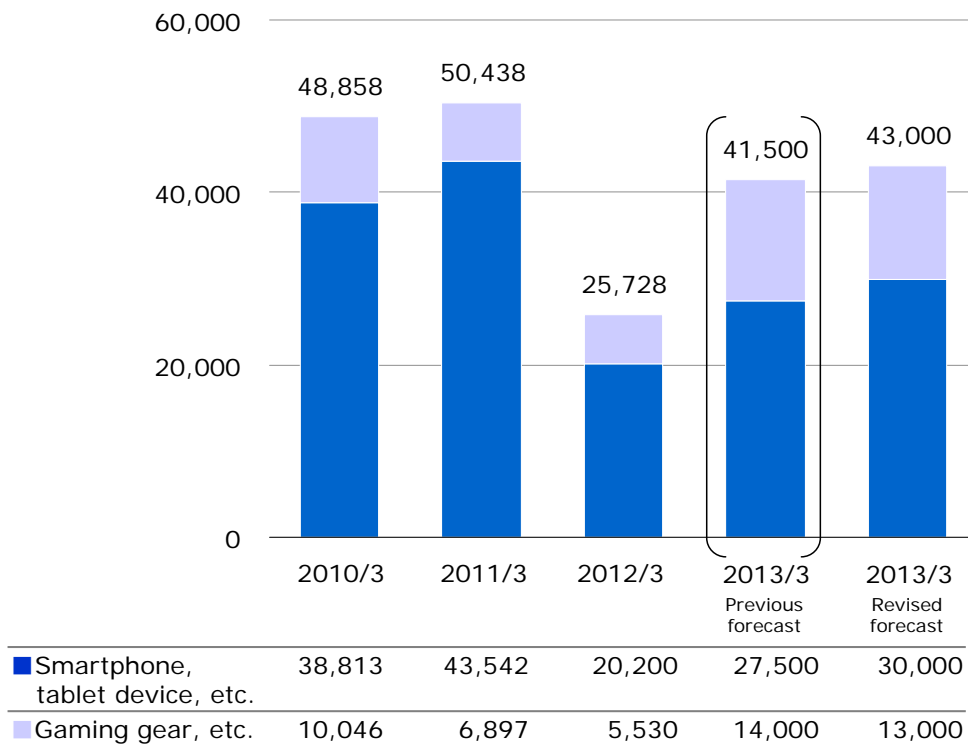
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Devices (reflect the effects such as exchange)

Devices sales trend by application

(Millions of Yen)



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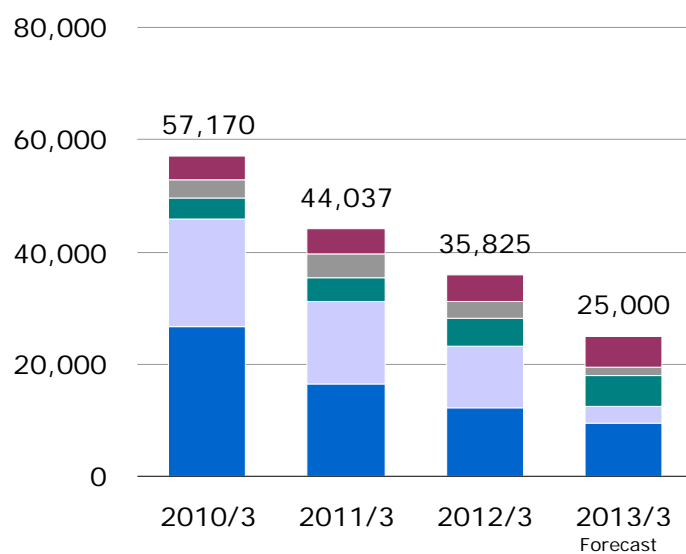
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Appendix: Industrial Materials, Information and Communication (as released on Nov. 9, 2012)

Industrial Materials

Sales trend by application

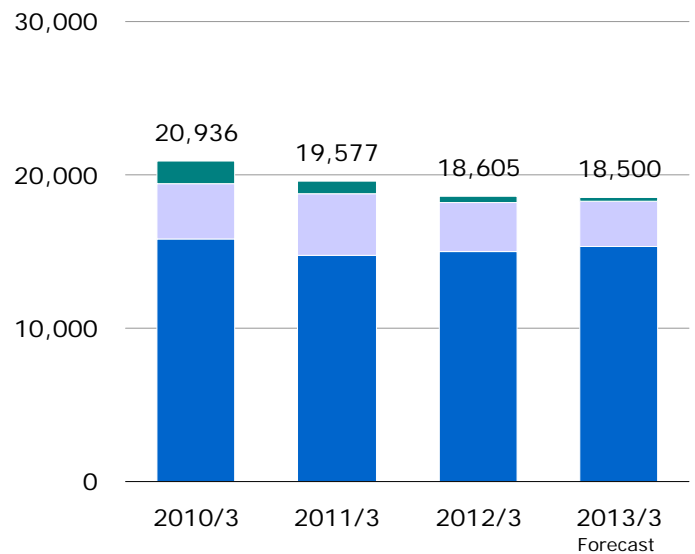
(Millions of Yen)



Information and Communication and Others

Sales trend by field

(Millions of Yen)



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*Others contains real-estate and personnel-service business that are not included in Information and Communication business.



Thank you.

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