

Nissha Printing Co., Ltd. Financial Results for FY2017 Ended March 31, 2017, Presentation Q&A Overview (May 12, 2017)

- Q1. What is the fiscal year ending December 2017 forecast for depreciation expenses?
- A1. We estimate it at apporox. 7.2 billion yen in nine months from April to December. (Fiscal year ending December 2017, which is the transition period of the fiscal year change, will be nine months period)

For your reference, it could be converted into approx. 9.8 billion yen for 12 months from April to March.

- Q2. You mentioned the temporary cost of approx. 1.0 billion yen related to the change in fiscal period (presentation material page 2). What kind of cost is this?
- A2. In the fiscal year ending December 2017, due to the effect of the nine months account settlement, we need to make the allowance for the bonuses in shorter period than usual year. This generates nearly all the temporary cost.
- Q3. What is the fiscal year ending December 2017 outlook for operating profit by business unit?
- A3. In the fiscal year ending December 2017, we anticipate improvement in profitability in all business unit. Especially due to the performance contribution of large scale orders, Device is expected to lead the operating profit of the Company. In Industrial Materials and Information and Communication, the cost structure of the business is improving and expansion of net sales is the challenge to increase operating profit.

In Life Innovation, although operating loss was negative in the previous fiscal year due to temporary expenses related to M&A, we anticipate a turnaround in profit in this fiscal year after amortization of goodwill.

- Q4. How is the growth potential of the automotive field in Industrial Materials, including the contribution of the German Schuster group acquired in October 2016?
- A4. The Schuster group begin to contribute to full year from fiscal year ending 2017. We anticipate sales of over 2 billion yen in nine months and expect further growth in the future. We believe the automotive field would grow steadily in the medium term since our business base in this field have developed on a global basis.