

Nissha Co., Ltd. Financial Results for FY2017.12 Q2 Ended September 30, 2017, Presentation Q&A Overview (November 8, 2017)

- Q1. What are the FY2017.12 Q2 (July-September) results for capital expenditure, depreciation and R&D expenses?
- A1. Please refer to the table below.

	FY2017.12 Q2 (July-September) results
Capital expenditure	Approx. 2.45 billion yen
Depreciation	Approx. 2.35 billion yen
R&D expenses	Approx. 0.75 billion yen

- Q2. Please review the performance for Q2 (July-September) about Industrial Materials, Life Innovation and Information and Communication.
- A2. Industrial Materials progressed steadily mainly for the mainstay automotive and metallized paper field, and its performance resulted as expected. Life Innovation also progressed as expected with stable product demands. It stayed in the black after amortization of the goodwill. Information and Communication below the forecast because of the weak product demands.
- Q3. How is the October-December forecast of Devices?
- A3. It is difficult to forecast the product demands because of the characteristics of the markets and we ask that you understand that it would change in short-term. Profitability of October-December is expected to progress than Q2 (July-September) by improving yield rate, while labor costs increase due to meet a vigorous demand affected profitability negatively in Q2 (July-September).
- Q4. What is Device's target markets by the production cooperation with Lens Technology?
- A4. The demand is expected to increase for film touch sensors which we provide. We expect that business opportunities would expand to the market such as automotive and industrial equipment, in addition to IT devices, in medium-term.