Nissha Co., Ltd.
Financial Results for FY2020.12 Q2 ended June 30, 2020 Presentation
Q&A Overview
(August 6, 2020)

Q1. What is the breakdown of the temporary expense of 2.0 billion yen related to the Measures to Strengthen Profitability (the Call for Voluntary Retirements)?
A1. 1,300 million yen for Devices, 450 million yen for Industrial Materials and 300 million yen for administrative department and others.

Q2. What is your investment plan for the equipment and others after the acquisition of the assets of Olympus Group's Norwalk by Nissha Medical Technologies?
A2. We will focus on improving turnover of the acquired assets rather than additional investments.

Q3. Will Nissha keep focusing on M&A opportunities in the future?
A3. We are always looking for opportunities. If we find a good one, we will consider and evaluate it. On the other hand, we would like to expand the businesses of the acquired companies by creating synergies between the acquired companies and Nissha Group.

Q4. Product demand was stronger than expected in Devices. In which fields did the product demand progressed upward?
A4. In addition to tablet devices and portable game players, product demand for industrial equipment (logistics related) progressed upward.

Q5. What is the reason for H2 net sales increasing in Devices compared to H1?
A5. Product demand is expected to increase mainly for tablet devices in addition to smartphones.

Q6. In which business did the impairment loss of 600 million yen occur?
A6. In Devices.

Q7. How will the profitability of the Industrial Materials be improved?
A7. It was affected by decreasing of product demand for Mobility in H1. Toward H2, it is expected to turn to black due to the recovery of product demand and the effect of the Measures to Strengthen Profitability.

Q8. Has the profitability of overseas molding factories for Industrial Materials been improved?
A8. Improvement of quality problems is progressing, though product demand for H1 decreased due to COVID-19.