

Nissha Co., Ltd.
Financial Results for FY2023 Q3 Presentation
Q&A Overview
(November 9, 2023)

Q1. Why did profits change from Q2 to Q3 in Industrial Materials, Medical Technology, and Other segments?

A1. In the Industrial Materials business, demand for metallized paper was sluggish, and upfront investments in decoration (mobility) as well as improvement costs at overseas group companies had an impact. In the Medical Technology business, there were effects from a downturn in sales of some products of one customer. In the Other segments, foreign exchange gains that occurred in Q2 did not occur in Q3.

Q2. What is outlook for each business in Q4?

A2. The Industrial Materials and Medical Technology businesses are expected to improve profit due to increased demand. The Devices business is assumed to have the same level of demand and profit as in Q3.

Q3. Is there any change in the outlook for new tablet models in the Devices business next year?

A3. Expectations remain unchanged.

Q4. What is outlook for mobility in the Devices business?

A4. It looks to grow next year. In addition to existing models for Europe and America, there is an expectation for an increase in models for China.

Q5. What has been impact of the UAW strike in the United States?

A5. The impact was limited. It is believed that there will be no impact going forward.

Q6. Regarding shareholder returns, how do you balance this with strategic investments?

A6. Our policy is to return returns from strategic investments to our shareholders.